

National Finance Limited(NFL), is a fast growing Financial Institution invites applications from promising and energetic individuals for the following position:

Name of the Post:Head of Liability (Deposit Mobilization)

Job Description:

- Selling of company's financial liability products and supervising Deposit Associate Team to achieve challenging sales targets.
- Managing and coordination of sales and service related activities.
- Undertake major initiatives to achieve set targets.
- Achieve individual and team annual sales target.
- Maintaining & developing relationships with existing & potential clients.
- Ensure proper documentation.
- Ensure collection of all documents from the respective clients and also concerned regarding the authentication of those documents.
- Work closely with liability marketing functions in the company to improve overall deposit collection.
- Communicate with customers and potential customers for sales opportunities and help organize sales promotions.
- Ensure compliance for preventing money laundering.
- Lead team members towards achievement of the targets set by the management from time to time.

Educational Requirement:

Minimum Master's Degree.

Experience Requirement:

Minimum 10 (Ten) years of experience in any Financial Institution in Liability Marketing/Deposit Mobilization Department.

Age: Maximum 40 Years.

Job Nature:Permanent

Additional Job requirement:

- Ability to develop, lead and work as a team and build strong relationship with existing and prospective customer.
- Must have strong knowledge in Corporate Liability, Liability Management, Business Development, Relationship Management, and be highly committed to customer services.
- Sound understanding of market scenario and business development.
- Highly committed.
- Good presentation skills.

Salary:Attractive and Competitive package shall be offered in line with market and competency.

Job location: Dhaka.

Eligible and interested candidates are requested to send their detailed CV (Hard copy) along with 02 (two) Passport size color photographs, mentioning the name of post applied for on top of envelope addressed to:

**The Head of Human Resources Division
National Finance Limited
Head Office, Confidence Center- Level-08, Kha-09, Shahjampur, Gulshan, Dhaka- 1212.**

OR

Send your CV to hrd@nfl.com.bd

Application must reach within **February 15, 2018**. Only short listed candidates will be contacted for further process.